



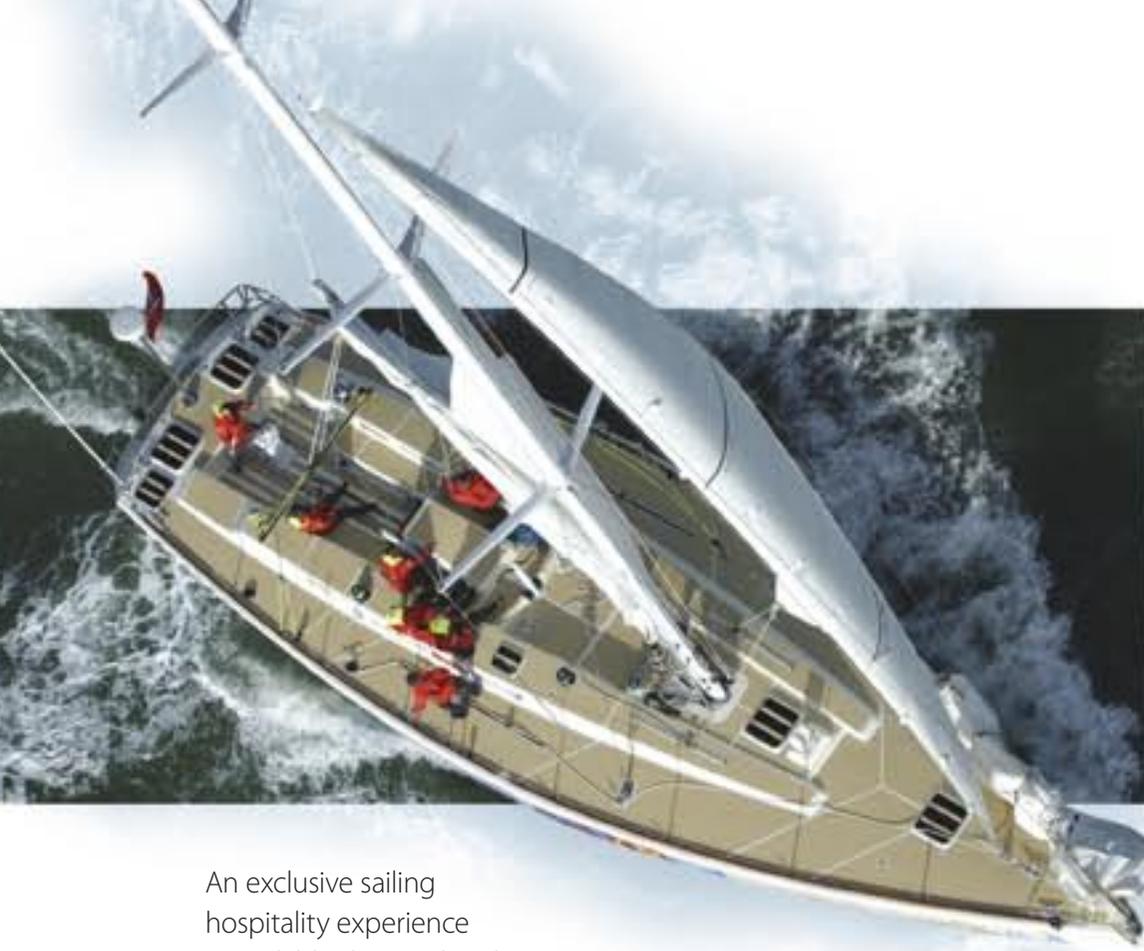
# Skandia Cowes Week Hospitality

Monday 1st August - Friday 5th August 2005

*entertain your guests onboard the*

**Clipper 05-06 Round the World 68' Dubois Racing Yachts**

*do something unforgettable...*



An exclusive sailing hospitality experience is available during Skandia Cowes Week 2005. For the first time, Clipper Ventures, the company chaired by Sir Robin Knox-Johnston, is offering you a fabulous opportunity to combine the excitement of Cowes Week, whilst sailing one of the brand new, state-of-the-art 68ft, Dubois designed yachts. Experience the thrill of sailing a Dubois 68' before the yachts set off on the Clipper 05-06 Round the World Race from Liverpool in September.

The hospitality and PR opportunities are fantastic; entertain your top clients, suppliers and colleagues on an event to remember. The yachts make a great spectating platform to view the racing, close up to the action, sailing amongst the spectacular fleets that flock to Europe's premier sailing event. The yachts will start in Royal Clarence Marina, Gosport and spend a thrilling morning sailing down to Cowes. Guests can learn about sailing a racing yacht, becoming involved or simply enjoying the experience.

At lunch, guests will go ashore in Cowes for a relaxing sumptuous meal at the prestigious Island Sailing Club, taking in the sights and party atmosphere. The afternoon will be spent sailing back to Gosport, viewing the racing and the scenery of the Solent. Guests will again be welcome to do as much or as little as they choose. This really can be described as 'something different', standing out from the crowd at one of the best sailing spectacles in the world.

Skandia Cowes Week is the largest annual sporting event in the UK after the London Marathon, with almost 1,000 yachts and 8,000 competitors taking part. The eight-day event, which has been running since 1826, attracts competitors from many different countries adding an international flavour to the week, great for sailors and visitors alike, with an exciting racing schedule afloat and a packed social programme on shore.

*This day is unique, offering your guests an experience that is different to all other corporate sailing events, 'do something unforgettable...'*

# your unique opportunity to sail a 68ft round-the-world sailing yacht at Cowes Week



## Your hospitality day includes:

- The exclusive charter of a Dubois 68' for the day's sailing with a professional skipper and crew
- Full mooring facilities at the Royal Clarence Marina, Gosport
- Tea, coffee and bacon rolls on arrival
- Full safety briefing and yacht familiarisation
- Morning sailing to view the Skandia Cowes Week racing
- High quality lunch served at the Island Sailing Club or at one of the many available restaurants in Cowes
- An opportunity to sail or relax on the yacht back to Gosport
- Afternoon tea served on board
- Soft drinks available throughout the day
- Champagne reception back at Royal Clarence Marina
- Safety rigid inflatable boat
- Complimentary loan of waterproof clothing
- A complimentary gift for each guest
- Attendance of Clipper Hospitality Management to ensure the smooth running of the day.

## Cost per yacht per day

Monday 1 <sup>st</sup> August 2005	£6,080 + vat
Tuesday 2 <sup>nd</sup> August 2005	£6,080 + vat
Wednesday 3 <sup>rd</sup> August 2005	£6,080 + vat
Thursday 4 <sup>th</sup> August 2005	£6,080 + vat
Friday 5 <sup>th</sup> August 2005 – day	£6,880 + vat
Friday 5 <sup>th</sup> August 2005 – evening fireworks	on request

*Please note: Cost based on a maximum of 16 guests per yacht. Corporate sailing merchandise and team photographs can be arranged at additional cost. No sailing experience is necessary, your professional crew and hostess will look after every need throughout the day.*

## Your provisional itinerary for the day

- 09.30 The guests rendezvous at the Clipper Ventures mooring at Royal Clarence Marina, Gosport, for tea, coffee and bacon rolls. Welcome aboard and introduction to your professional skipper and crew for a full safety briefing.
- 10.00 Departure from Royal Clarence Marina to view the regatta. Your guests will have the opportunity to relax or get involved sailing the Dubois 68'.
- 12.30 Arrive in Cowes for a sumptuous lunch, relax and enjoy the sights, sounds and party atmosphere of the town.
- 14.30 Rejoin your Dubois 68' yacht and enjoy the afternoon sailing and racing in the Solent. Afternoon tea will be served onboard.
- 16.30 Return to Royal Clarence Marina for a champagne reception.
- 17.30 Guests depart.

Clipper Hospitality is very happy to discuss an alternative programme to meet your specific requirements.

For further information on this exciting opportunity please contact Clipper Hospitality on + 44 (0) 20 8799 5636 alternatively email: [nicola.english@clipperhospitality.com](mailto:nicola.english@clipperhospitality.com)

# A Global Hospitality Opportunity - The Clipper Round the World 05-06 Yacht Race



*In 1995, Sir Robin Knox-Johnston's Clipper Ventures plc, established one of the world's most challenging and exciting ocean races. The fifth Clipper Round the World Yacht race starts in Liverpool on Sunday 18<sup>th</sup> September 2005 and during the ten month adventure, the fleet will visit Portugal, Brazil, South Africa, Western Australia, Singapore, China, Canada, Mexico, Caribbean, the East Coast of North America, Jersey and Liverpool in the UK.*

*Ten, state-of-the-art 68ft (22 metres) Dubois designed yachts, will race head-to-head for the prestigious Clipper Cup. Each boat is sponsored by a major international city who will host one of the stopovers. They will sail with seventeen amateur crew and one professional skipper on the intense 35,000 mile voyage through some of the harshest sea and weather conditions on earth.*

## Your chance to sail a 68ft racing yacht

During the stopover at the ports, Clipper Ventures is offering businesses around the world the opportunity to sail these exciting Dubois 68' yachts. These sailing days provide the perfect opportunity to entertain your clients or implement a leadership/team-building programme, racing head-to-head against other boats in the Clipper Fleet. The experience will be, for many, one of the most exciting days of their lives.

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## Shore-based Hospitality

Clipper Hospitality is also offering high quality shore-based hospitality packages at stopover ports, to allow companies to entertain their staff and clients at this prestigious event.

Allow Clipper Hospitality to create a perfect Global Hospitality programme with a difference.